# **Arconic Corporation**

Global Leader in Aluminum Rolled Products, Extrusions and Building Solutions

February 25, 2020



# **Important Information**

### **Forward–Looking Statements**

This presentation contains statements that relate to future events and expectations and as such constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include those containing such words as "anticipates," "believes," "could," "estimates," "qoal," "quidance," "intends," "may," "outlook," "plans," "projects," "seeks," "sees," "should," "targets," "will," "would," or other words of similar meaning. All statements that reflect expectations, assumptions or projections of Arconic Corp. about the future, other than statements of historical fact, are forward-looking statements, including, without limitation, forecasts and expectations relating to the growth of the aerospace, defense, automotive, industrials, commercial transportation and other end markets; statements and guidance regarding future financial results or operating performance; statements regarding future strategic actions; and statements about Arconic Corp.'s strategies, outlook, business and financial prospects. These statements reflect beliefs and assumptions that are based on Arconic Corp.'s perception of historical trends, current conditions and expected future developments, as well as other factors Arconic Corp. believes are appropriate in the circumstances. Forwardlooking statements are not guarantees of future performance and are subject to risks, uncertainties and changes in circumstances that are difficult to predict, which could cause actual results to differ materially from those indicated by these statements. Such risks and uncertainties include, but are not limited to: (a) deterioration in global economic and financial market conditions generally; (b) unfavorable changes in the markets served by Arconic Corp.; (c) competition from new product offerings, disruptive technologies, industry consolidation or other developments; (d) the loss of key customers or significant changes in the business or financial condition of customers; (e) manufacturing difficulties or other issues that impact product performance, quality or safety; (f) the inability to meet increased program demand successfully or to mitigate the impact of program cancellations, reductions or delays; (g) the outcome of product liability, product safety, personal injury, property damage, and recall claims and investigations, which can expose Arconic Corp. to substantial costs, liabilities and reputational harm; (h) political, economic, and regulatory risks relating to Arconic Corp.'s global operations, including compliance with U.S. and foreign trade and tax laws, sanctions, embargoes and other regulations; (i) a material disruption of Arconic Corp.'s operations, particularly at one or more of Arconic Corp.'s manufacturing facilities; (j) the inability to achieve the level of revenue growth, cash generation, cost savings, improvement in profitability and margins, fiscal discipline, or strengthening of competitiveness and operations anticipated or targeted; (k) the impact of potential cyber-attacks and information technology or data security breaches; (l) the inability to develop innovative new products or implement technology initiatives successfully; (m) challenges to Arconic Corp.'s intellectual property rights; (n) adverse changes in discount rates or investment returns on pension assets; (o) Arconic Corp.'s inability to realize expected benefits, in each case as planned and by targeted completion dates, from acquisitions, divestitures, facility closures, curtailments, expansions, or joint ventures; (p) increases in the cost of aluminum or volatility in the availability or costs of other raw materials; (g) a significant downturn in the business or financial condition of a significant supplier; (r) the impact of changes in foreign currency exchange rates on costs and results; (s) the outcome of contingencies, including legal proceedings, government or regulatory investigations, and environmental compliance and remediation, which can expose Arconic Corp. to substantial costs and liabilities; (t) the expected benefits and timing of the separation, and uncertainties regarding the planned separation, including the risk that conditions to the separation will not be satisfied and that it will not be completed pursuant to the targeted timing, asset perimeters, and other anticipated terms, if at all; (u) a determination by the IRS that the distribution or certain related transactions should be treated as taxable transactions; (v) the possibility that any consents or approvals required in connection with the separation will not be received or obtained within the expected time frame, on the expected terms or at all; (w) expected financing transactions undertaken in connection with the separation and risks associated with additional indebtedness; (x) the risk that dissynergy costs, costs of restructuring transactions and other costs incurred in connection with the separation will exceed our estimates; and (y) the other risk factors summarized in Arconic Corp.'s registration statement on Form 10 and any reports filed with the U.S. Securities and Exchange Commission (SEC). Market projections are subject to the risks discussed above and other risks in the market. The statements in this presentation are made as of the date of this presentation, even if subsequently made available by Arconic Corp. on its website or otherwise. Arconic Corp. disclaims any intention or obligation to update publicly or review any forward-looking statements, whether in response to new information, future events, or otherwise, except as required by applicable law.



### Important Information (continued)

References herein to "Arconic Corp." refer to Arconic Rolled Products Corporation, which will be renamed "Arconic Corporation" upon its separation from Arconic Inc. (to be renamed "Howmet Aerospace Inc." upon the separation). In connection with the separation, Arconic Corp. has filed a registration statement on Form 10 (the "Form 10") with the U.S. Securities and Exchange Commission, which was declared effective on February 13, 2020. References to page numbers in the Form 10 herein refers to the corresponding pages in the Information Statement filed as Exhibit 99.1 to the Form 10.

#### **Non-GAAP Financial Measures**

Some of the information included in this presentation is derived from Arconic Corp.'s and Arconic Inc.'s consolidated financial information but is not presented in Arconic Corp.'s and Arconic Inc.'s financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). Certain of these data are considered "non-GAAP financial measures" under SEC rules. These non-GAAP financial measures supplement our GAAP disclosures and should not be considered an alternative to the GAAP measure. Reconciliations to the most directly comparable GAAP financial measures and management's rationale for the use of the non-GAAP financial measures can be found in the Appendix to this presentation. Arconic Corp. has not provided reconciliations of any forward-looking non-GAAP financial measures, such as organic revenue, earnings per share excluding special items, adjusted free cash flow, and adjusted free cash flow conversion, to the most directly comparable GAAP financial measures because such reconciliations are not available without unreasonable efforts due to the variability and complexity with respect to the charges and other components excluded from the non-GAAP measures, such as the effects of foreign currency movements, equity income, gains or losses on sales of assets, taxes, and any future restructuring or impairment charges. These reconciling items are in addition to the inherent variability already included in the GAAP measures, which includes, but is not limited to, price/mix and volume Arconic Corp. believes such reconciliations would imply a degree of precision that would be confusing or misleading to investors.

"Organic revenue" is GAAP revenue adjusted for Tennessee Packaging (which completed its phase-down as of year-end 2018), divestitures, and changes in aluminum prices and foreign currency exchange rates relative to prior year period. "Adjusted free cash flow" is cash provided from (used for) operations, less capital expenditures, plus cash receipts from sold receivables. Any reference to historical EBITDA means adjusted EBITDA for which we have provided calculations and reconciliations in the Appendix.

### Arconic Inc.'s Global Rolled Products ("GRP") Segment Information

Arconic Corp.'s audited combined financial statements as of and for the year ended December 31, 2019 are not yet complete and are not available as of the date of this presentation. On January 27, 2020, Arconic Inc. reported unaudited financial results for the year ended December 31, 2019 for its GRP segment. Arconic Corp.'s historical combined financial information was prepared from Arconic Inc. historical accounting records, including the underlying financial data derived from the operations that comprise Arconic Inc.'s GRP segment. Certain financial information of Arconic Inc.'s GRP segment of Arconic Inc.'s GRP segment of Arconic Inc. This financial information was prepared on a different basis than, and may not be directly comparable to, the financial information of Arconic Corp. as it is depicted elsewhere in this presentation. Arconic Corp.'s final audited combined financial statements as of and for the year ended December 31, 2019 may differ from Arconic Inc.'s GRP segment's unaudited financial results included in this presentation, and the unaudited financial results for Arconic Inc.'s GRP segment for the year ended December 31, 2019 are not necessarily indicative of Arconic Corp.'s future results for any subsequent periods. You should not place undue reliance on these unaudited financial results. Arconic Inc.'s unaudited financial results included in this presentation should be read in conjunction with Arconic Corp.'s Form 10.



# **Today's Presenters**

**Tim Myers** 

Chief Executive Officer Arconic Corp.



**Erick Asmussen** 

Chief Financial Officer
Arconic Corp.



# Arconic Corp. Competes on Operational Efficiency in Attractive End Markets

- Well positioned in attractive end markets
- Unique and iconic assets
- Strong financial profile with focus on productivity and disciplined capital allocation
- A specialty conversion business with ~90% of metal price pass-through
- Attractive capital structure with good cash flow characteristics



### **Company Overview**

### Arconic Inc. GRP Segment<sup>1</sup>

Third-Party Revenue: \$7.1B<sup>2</sup> **Segment Operating Profit: \$625M** 

### **Rolled Products**





Mold and tooling plate

#### **Select Products**

- Polished fuselage sheet
- Wing skins
- Armored plate
- Auto body sheet
  - **Select Customers**















Brazing sheet

Tread plate

Global leader in rolled aluminum sheet





ARCONIC



**7%** 

#### **Aluminum Extrusions**





#### **Select Products**

- Commercial airframes applications
- Land and sea defense applications
- Drive shaft extrusions
- Aluminum frame rails
- Rods and bars

#### **Select Customers**





Technology leader in aerospace Al extrusions









#### **Select Products**

- Windows
- Doors
- Store fronts
- Curtain walling

- Exterior and interior cladding
- Coil coated sheet solutions

#### **Select Customers**







Global leader in building and architectural solutions



**Architectural Systems** in North America



- 1) The financial information presented is of Arconic Inc.'s GRP segment as a reportable segment of Arconic Inc. and was prepared on a different basis than, and may not be directly comparable to, the financial information of Arconic Corp. as it is depicted elsewhere in this presentation. You should not place undue reliance on this financial information of Arconic Inc. See "Arconic Inc.'s Global Rolled Products Segment Information" under "Important Information" on slide 3 for additional information.
- 2) Excludes intersegment sales of \$183M.

# Leading Global Provider of Aluminum Rolled Products and Building Solutions

#### **Aerospace**



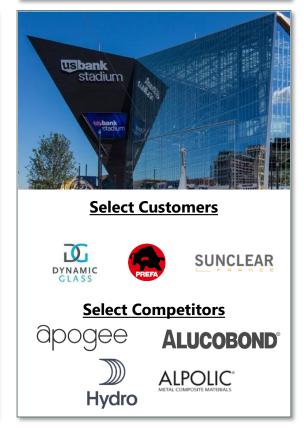
#### **Automotive & Transportation**



#### **Industrial, Packaging & Other**



#### **Building & Construction**





Global market position



Market position in North America



Global market position<sup>1</sup>



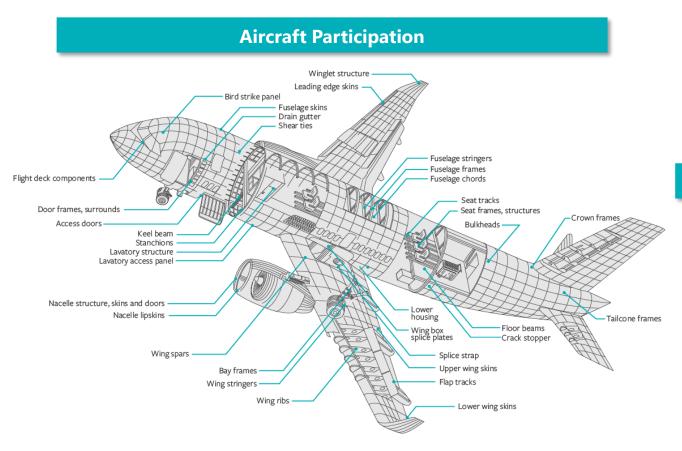
Market position in North America<sup>2</sup>



- Based on global brazing, North American Industrial and European packaging markets.
- Based on Kawneer product lines.
- Market position data as of FY2019.

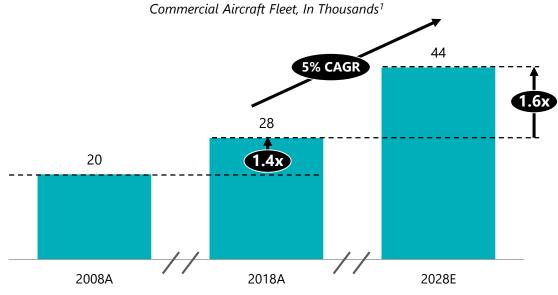
# Leading Presence on High Growth Platforms Across Aerospace Industry

### End market diversity on leading programs driving growth



- Robust aerospace growth supported by blue chip customer base
- World's only supplier able to produce single-piece aluminumlithium wing skins for largest commercial aircraft
- Produce 100% of Boeing commercial wings and fuselages

### Airlines Fleets Expected to Grow 1.6x in the Next Decade





### **Automotive Solutions Found Bumper to Bumper**

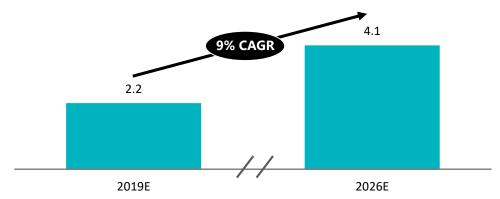
### High growth platforms and aluminization will drive greater than automotive growth

# **Automobile Participation** Liftgate inner Liftgate outer Joining solutions RSRTM Body inner structure Door inner B-Pillar Hood Outer Seat frame Hood Inner Battery case Radiator Outer panels Driveshaft

- North American Autobody Sheet ("ABS") demand growth is driven by content gains, not increased vehicle sales
- Automakers are increasingly selecting aluminum as the material of choice
  - Aluminum aids in meeting greenhouse gas emissions regulations and delivers better performance and higher safety ratings
- Growth of electric vehicles, which are 15%-27% more aluminum intensive than combustion vehicles, is expected to drive 10 million gross tonnes of aluminum demand by 2030<sup>1</sup>

### **North American Autobody Sheet Demand**

Estimated Gross Aluminum Autobody Sheet Shipments, billions of pounds<sup>2</sup>





Crash structure

# Industrial Expansion, Supported by Trade Actions, Drives Further Growth

# PRICE + MIX

Trade Action

Supportive Pricing Shift to More Profitable Industrial Products

#### **Shift to Industrial**

2018 International trade action initiated to counter Chinese imports and support domestic common alloy aluminum prices

Tennessee Facility starts transition away from lowmargin packaging business toward industrial products

2019 Initiated \$100M expansion to enhance cold mill and finishing capabilities in Tennessee

Secured price increases and 2020 and beyond industrial and automotive contracts against new capacity

**2020** Tennessee facility completing addition of industrial product capacity

Expected to reach full utilization by year end 2020

#### **Tennessee Investment**

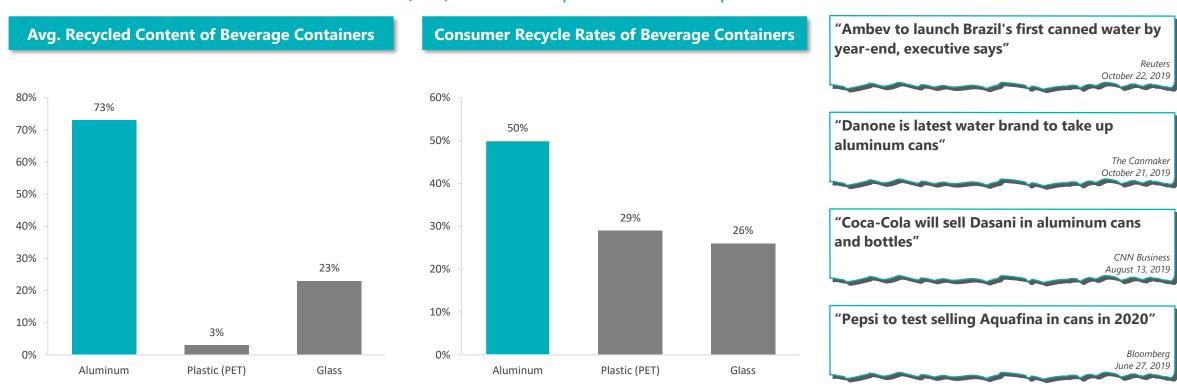


Finishing Line



# **Environmental Benefits of Aluminum are Prompting a Shift to Aluminum Cans**

Consumer & global beverage producer sustainability focus is prompting increased shift from plastic & glass to aluminum to the benefit of Arconic Corp. international operations.



"This growth has happened so quickly that we're just trying to keep up with demand ... the biggest challenge we have is procuring the necessary aluminum and having our own production capability."

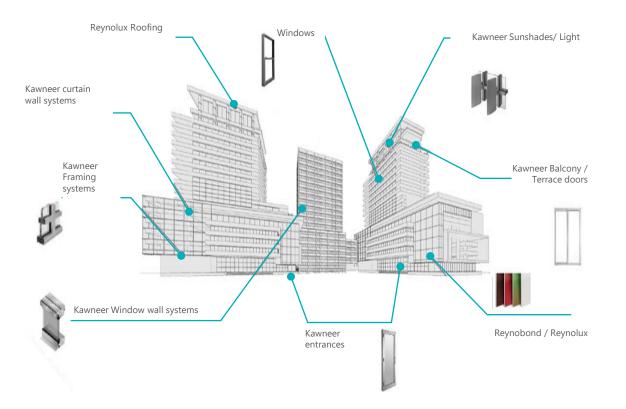
John Hayes, CEO, Ball Corp. October 16th, 2019 Bloomberg, Aluminum is replacing plastic as the greenest bottle



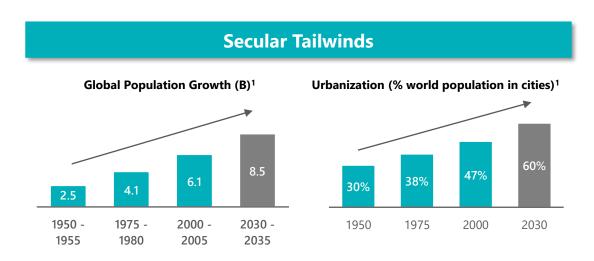
# Globally Recognized Building & Construction Systems Supported by Secular Tailwinds

### *Inventor of modern storefront 100+ years ago*

### **Building & Construction Participation**

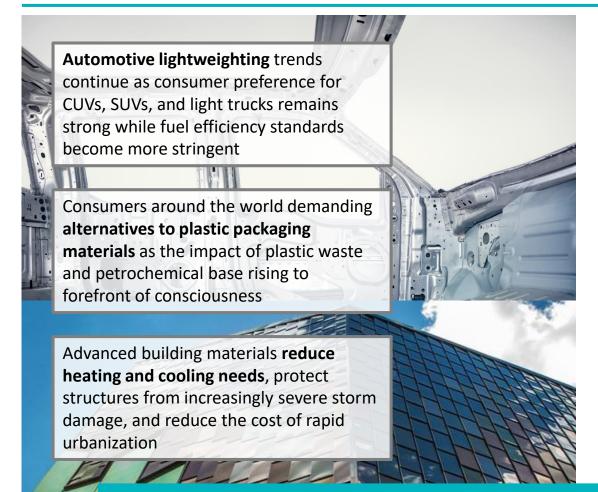


- Population growth driving long-term demand for buildings
- Urbanization, climate & technology increasing building envelope value
  - Modularization requires higher quality, sophisticated solutions
  - Building codes are increasingly demanding and performance heavy
  - Energy efficiency driving demand for thermally improved products
  - Climate change driving severe-duty hurricane & tornado product demand
  - Global security environment driving demand for blast and bullet resistance





### **Environmental, Social, and Governance**



### **Ongoing Efforts to Reduce Energy Consumption**

The energy-intensive rolled products business has a stated target of reducing annual energy consumption by 30% from 2005 to 2030

 As of year-end 2018, the business had already reduced energy consumption by 22%

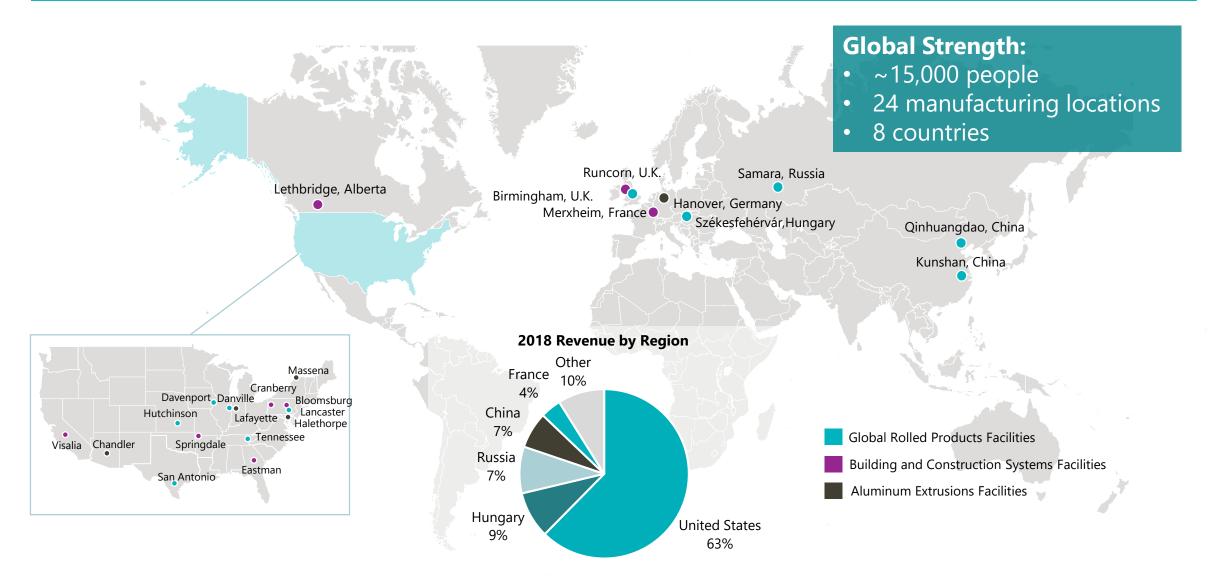
Aluminum Stewardship Initiative has certified Arconic Corp.'s global headquarters and operations in Russia against ASI Performance Standard

 Additional facility certifications are in progress

Arconic Corp.'s wide range of offerings help some of the most energy-intensive end markets reduce fuel consumption, cut energy waste, and minimize pollution

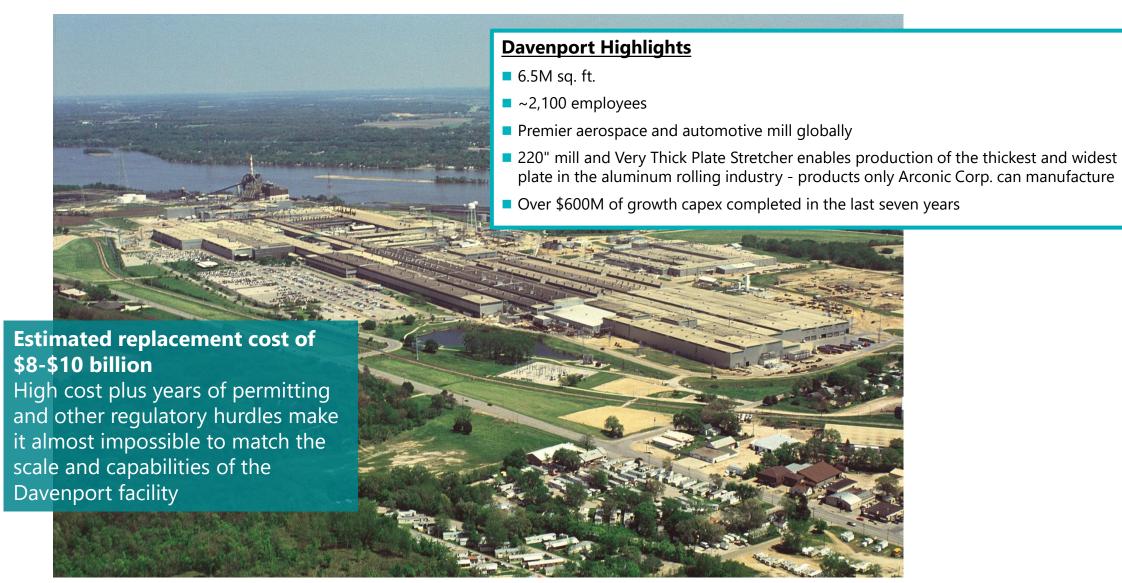


# Global Footprint Enables In-Region Access for Customers' Needs





# Iconic Davenport Facility is Unique in the Industry





# Portfolio of Assets Creates Competitive Advantage with Wide Range of Products

#### Lancaster

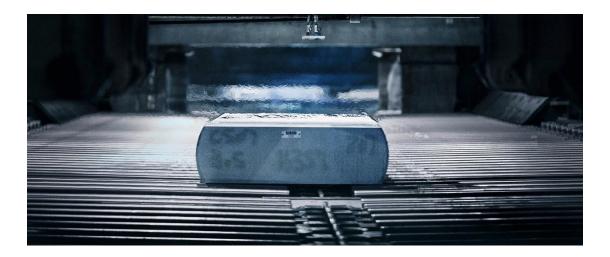


- 1.4M sq. ft.
- ~800 employees
- North America's premier commercial transportation and industrial product producer
- Specializes in aluminum sheet and cast plate has painting and multi-cut slitter finishing capabilities
- Industry-leading high strength alloys to support demands of new powertrain technologies on thermal management systems

#### **Tennessee**



- 3.7M sq. ft.
- ~900 employees
- Leading automotive sheet producer
- Recent industrial capacity extension enables significant new revenue opportunities
- Highly flexible facility able to produce auto, industrial, and packaging
- Over \$400M of growth capex completed in the last five years



### Samara



- 1.8M sq. ft.
- ~3,000 employees
- Leading position in the Russian aerospace and packaging markets – 4<sup>th</sup> largest supplier of packaging products to the EU
- Specializes in aluminum sheet and cast plate, extrusions and forgings
- Two of the world's largest horizontal presses



### **World-Class Assets Create World-Class Capabilities**

#### **Differentiated Asset Base**

- Unique asset base positions Arconic Corp. to help both identify next generation technologies and manufacture them at scale
  - Differentiated scale and capabilities at Davenport facility ~6.5M square feet
  - World's only supplier able to produce single-piece aluminum-lithium wing skins for largest commercial aircraft
  - Produce 100% of Boeing aluminum wings and fuselage
  - Operate the world's largest aluminum-lithium plant, delivering weight reductions for aero customers
- Significant investments largely complete
  - Tennessee transition from Packaging to Industrial Products and supported by Antidumping and Countervailing Duties against China
  - Horizontal heat treat press and thick plate stretcher
- Disciplined focus on asset utilization driving operational efficiency
- Robust intellectual property portfolio; includes over 900 granted and pending patents

### **Unique Capabilities**

#### **Advanced Aero Alloys (Aero)**



Largest wing skin worldwide combined with most advance alloys

### **Adhesive Bonding (Auto)**



Premier adhesive bonding technology ("Arconic 951®") 9x stronger than predecessor titanium zirconium

#### **Thick Plate Stretcher (Aero)**



4,200 ton machine; stretches thick aluminum & aluminum lithium plate to produce industry's largest fuselage frames, wing ribs & bulkheads<sup>1</sup>

### **Fuselage (Aero)**



Very Wide Fuselage Skin to save Longitudinal and Circumferential Joints at OEM



### Major Capital Investment Phase Ending as Adj. Free Cash Flow Set to Benefit

| Major Capital Investment |                                    |             |  |  |
|--------------------------|------------------------------------|-------------|--|--|
|                          |                                    | TOTAL SPEND |  |  |
| Automotive               | Davenport autobody sheet expansion | ¢600N4      |  |  |
| Automotive               | Tennessee autobody sheet expansion | ~\$600M     |  |  |
| Industrial               | Tennessee transition/expansion     | ~\$100M     |  |  |
|                          | Very thick plate stretcher         |             |  |  |
| Aerospace                | Horizontal heat-treat furnace      | ~\$400M     |  |  |
|                          | Aluminum lithium cast house        |             |  |  |
| TOTAL                    |                                    | ~\$1.1B     |  |  |

With this period of expansion nearing completion,

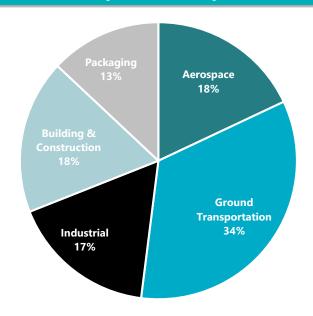
run rate capital expenditures are expected to be less than 3% of revenue annually



### Diversified Business Mix Focused on Value-Added Products and Complex Building Solutions

- Capabilities span the spectrum of midstream aluminum product types
- Enable sticky relationships with a diverse customer base
- Differentiated product portfolio, profitability and exposure to high growth / high margin end markets

### 2019 Third-Party Revenue by End Market<sup>1</sup>



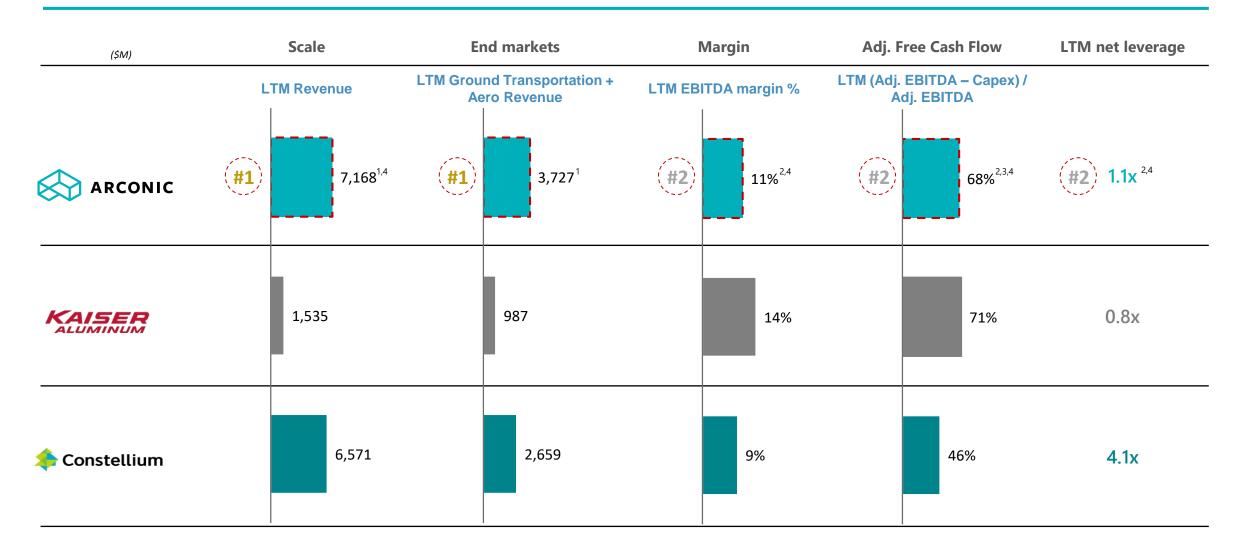
| Product Portfolio and End Market Diversity |                      |                       |                                      |         |               |                      |  |
|--|----------------------|-----------------------|--------------------------------------|---------|---------------|----------------------|--|
|  | ARCONIC              | Hydro                 | Novelis  Novelis  International Inc. | KAISER  | 🌲 Constellium | חשכז                 | AMAG_<br>AUTHTRIA MIPTALL<br>Rolling<br>division |
| 2018A Revenue<br>(\$M)                     | \$7,223 <sup>1</sup> | \$11,189 <sup>2</sup> | \$14,908 <sup>3</sup>                | \$1,586 | \$6,708       | \$5,958 <sup>4</sup> | \$1,006 <sup>5</sup>                             |
| Product portfolio                          |                      |                       |                                      |         |               |                      |  |
| Aerospace plate                            | ✓                    |                       | ✓                                    | ✓       | ✓             |                      | ✓  |
| Packaging                                  | (Russia / China)     | ✓                     | <b>√</b>                             |         | ✓             | <b>√</b>             |  |
| Autobody sheet                             | <b>√</b>             | ✓                     | <b>√</b>                             |         | ✓             | ✓                    | ✓  |
| Brazing                                    | ✓                    | ✓                     | <b>√</b>                             |         | ✓             | ✓                    | ✓  |
| Extrusions                                 | <b>√</b>             | ✓                     |                                      | ✓       | ✓             | <b>√</b>             |  |
|  |                      | Limited to no e       | xposure                              |         |               |                      |  |



The financial information presented is of Arconic Inc.'s GRP segment as a reportable segment of Arconic Inc. and was prepared on a different basis than, and may not be directly comparable to, the financial information of Arconic Corp. as it is depicted elsewhere in this presentation. You should not place undue reliance on this financial information of Arconic Inc. See "Arconic Inc.'s Global Rolled Products Segment Information" under "Important Information" on slide 3 for additional information.

1) Excludes intersegment sales of \$183M and \$205M in 2019 and 2018, respectively; 2) Sum of Rolled Products and Extruded Solutions segment revenue; 3) Pro forma for combination; Represents Aleris FY18A (ended December 2018) plus Novelis FY19A (Ended March 2019); 4) Represents FY19A, which ended March 2019; 5) Rolling division.

# Combination of Scale and Balance Sheet Strength Differentiates Arconic Corp.





Source: FactSet as of 02/17/20; LTM figures are as of 09/30/19.

- 1) Adj. Revenue is a non-GAAP measure. See slide 41 for definition and reconciliation to the nearest GAAP measure.
- 2) Adj. EBITDA and Adj. EBITDA margin are non-GAAP measures. See slide 42 for definitions and reconciliations to the nearest GAAP measures.
- Capital Expenditures as adjusted is a non-GAAP measure. See slide 44 for definition and reconciliations to the nearest GAAP measure.
- 4) See Form 10 dated 2/7/2020, p.63.

### Arconic Corp. is a Value-Added Pass-Through Conversion Business

# **COMMERCIAL MODEL**



### **Arconic Corp. buys aluminum (primary or scrap)**

- Primary aluminum is traded on commodity exchanges
- Customer contracts reference the price of primary aluminum; ~90%+ of aluminum price exposure is passed along or hedged

### "Converts" the aluminum into a finished product

- Desired customer product produced through heating and mixing aluminum to create the right alloy, followed by rolling, cooling, reheating and applying necessary surface treatments
- Our unique capabilities such as aluminum lithium, adhesive bonding, and thick plate stretcher allow for creation of best in class finished products

### Sells the finished product directly to customers or distributors

- Final price of the product incorporates changes in the price of aluminum including regional premiums
- Arconic Corp. is paid for the cost of the metal at the primary aluminum price and the value of conversion



# **Operating Model Ingrained into Daily Business Activities**

#### **Focused Growth**

- Participate in growing markets where we have technological, process, and product-quality leadership
- Capitalize on technological leadership in automotive body sheet
- #1 position in the aerospace sheet market poised for growth
- Recent Tennessee industrial conversion should provide substantial near-term growth

#### **Utilization**

- North American plants have substantial additional capacity (greater than 600M lbs. / annum in total)
- Accessing this capacity does not require material incremental capital
- Potential North American packaging market reentry can profitably absorb capacity

Major area of management focus over the next 12–18 months

#### **Cost Reduction**

- Increased productivity through Overall Equipment Effectiveness ("OEE") focus
- Improving scrap utilization with incremental efficiencies attainable
- Substantial opportunities to reduce indirect spend and drive down costs to offer customers superior value
- Utilize Six Sigma and other process improvement approaches to manage business and supply chain costs

The Operating Model is core to Arconic Corp.'s culture and embraced by the leadership team



# Capital Model Guides Capital Allocation Process and Decision-Making

### **Asset Review prior to Capital request**

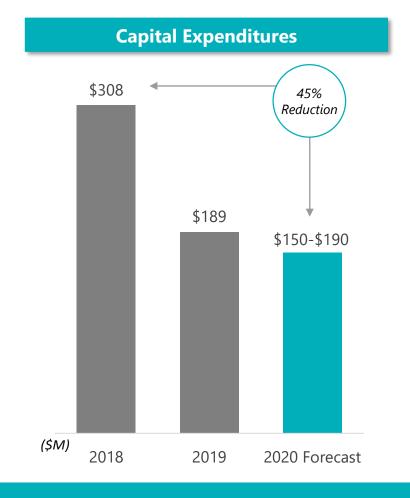
- Equipment and plant-level asset utilization must be near peak before new capital expenditures are considered
- 2019 emphasis on Overall Equipment Effectiveness (OEE) revealed untapped capacity to grow volume without significant capital spend

#### **Investment case**

- Target IRR well in excess of cost of capital
- Emphasis placed on payback period to avoid projects with returns driven by hard to predict terminal value

#### **CEO Review**

- Capital allocation is a core responsibility of the CEO and CFO
- All capital spending above \$0.5M is reviewed by the CEO



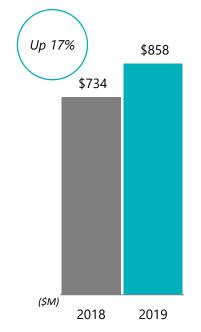
Arconic Corp. expects no material growth capex needs in the near future, but has several low-risk and high-growth opportunities



# Initiatives are Producing Improved Operating Performance and Adj. Free Cash Flow

Arconic Inc.'s

GRP Segment Operating Profit
plus Depreciation and Amortization

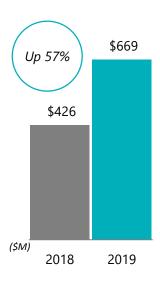


See appendix for reconciliations.

**Capital Expenditures** 



Arconic Inc.'s
GRP Segment Operating Profit plus
Depreciation and Amortization
less Capital Expenditures



### **Arconic Corp. performance is improving at a rapid rate**



# Arconic Inc.'s Global Rolled Products Segment Year-over-Year Progression

|  | FY 2018  | FY 2019 (YoY)                                 |
|--|----------|---|
| Third-Party Revenue <sup>1</sup>             | \$7,223M | <b>\$7,082M</b> , down 2% (up 6% organically) |
| Segment Operating Profit <sup>2</sup>        | \$481M   | <b>\$625M</b> , up 30%                        |
| Segment Operating Profit Margin <sup>2</sup> | 6.7%     | <b>8.8%</b> , up 210 bps                      |
| Capital Expenditures                         | \$308M   | <b>\$189M</b> , down 39%                      |
| Capital Expenditures as a % of Revenue       | 4%       | 3%  |



The financial information presented is of Arconic Inc.'s GRP segment as a reportable segment of Arconic Inc. and was prepared on a different basis than, and may not be directly comparable to, the financial information of Arconic Corp. as it is depicted elsewhere in this presentation. You should not place undue reliance on this financial information of Arconic Inc. See "Arconic Inc.'s Global Rolled Products Segment Information" under "Important Information" on slide 3 for additional information.

<sup>1)</sup> Excludes intersegment sales of \$183M and \$205M in 2019 and 2018, respectively.

<sup>2)</sup> Does not include corporate costs. Projected corporate costs including depreciation and amortization estimated at \$75M-\$85M for 2020. See appendix for reconciliations.

# Arconic Inc.'s Global Rolled Products Segment Year-over-Year Margin Expansion

|  | 1Q19<br>vs<br>1Q18 | 2Q19<br>vs<br>2Q18 | 3Q19<br>vs<br>3Q18 | 4Q19<br>vs<br>4Q18 |
|--|--------------------|--------------------|--------------------|--------------------|
| Segment Operating Profit <sup>1</sup>        | Down 4%            | Up 27%             | Up 50%             | Up 61%             |
| Segment Operating Profit Margin <sup>1</sup> | (40) bps           | +210 bps           | +330 bps           | +370 bps           |



# **Arconic Corp. Capital Structure & Financial Policy**

#### **Robust Financial Position**

- Healthy adj. free cash flow generation
- Ample liquidity (\$1.0B revolver and \$400M cash on balance sheet at separation)
- Active management of pension plan exposure
- Separation does not trigger incremental cash contribution to pension plans

### **Rigorous Financial Stewardship**

- Investment in business largely complete
- Focused on improving operational efficiency to drive organic growth
- No transformative acquisitions currently planned
- Targeting to pay cash dividends in an aggregate amount of up to ~\$50M in the first year following the separation and up to ~\$100M per annum thereafter
- ~5.25% blended interest rate on \$1,200M of debt; ~\$70M interest expense<sup>4</sup>

| Arconic Corp. Sources            | \$M     | Arconic Corp. Uses                     | \$M   |
|----------------------------------|---------|--|-------|
| New Debt Raised at Arconic Corp. | \$1,200 | Dividend to Howmet Aerospace           | \$800 |
|                                  |         | Cash to Arconic Corp. B/S <sup>1</sup> | 400   |

| Total Sources | \$1,200 Total Uses | \$1,200 |
|---------------|--------------------|---------|
|---------------|--------------------|---------|

| Arconic Corp.                               | Pro Forma<br>Cap Structure | x LTM 9/30/19<br>Adj. EBITDA <sup>3</sup> | Interest rate                  |
|---|----------------------------|---|--------------------------------|
| Cash  | \$400                      |   | _                              |
| \$1,000 revolver (2025)                     | 0                          | 0.0x                                      | L + leveraged-<br>based spread |
| Secured Term Loan B (2027)                  | 600                        | 0.8x                                      | L + 275 bps                    |
| 2nd Lien Secured Notes (2028)               | 600                        | 0.8x                                      | 6.125%                         |
|   |                            |   |                                |
| Total Debt                                  | \$1,200                    | 1.6x                                      |                                |
| (+) Tax-Effected P&O Liability <sup>2</sup> | 1,315                      | 1.7x                                      |                                |
| Total Debt (Incl. P&O Liability)            | \$2,515                    | 3.3x                                      |                                |
| Total Debt Net of Cash                      | \$800                      | 1.1x <sup>5</sup>                         |                                |
| LTM 9/30/19 Adj. EBITDA <sup>3</sup>        | \$755                      |   |                                |

<sup>5)</sup> See Form 10 dated 2/7/2020, p.61 and p.69.



<sup>1)</sup> Opening cash balance has been revised on timing and seasonality of 2020 adj. free cash flow.

<sup>2)</sup> Represents 9/30/19 pension and other postretirement benefits pro forma balance sheet liability tax-effected at the U.S. federal statutory rate of 21.0%.

Adj. EBITDA is a non-GAAP measure. See slide 42 for definitions and reconciliations to the nearest GAAP measures.

<sup>4)</sup> Based on Form 10 pro forma financials for 12 months representing the company with proposed capital structure; see page 71 of Form 10. Includes amortization of debt financing costs and excludes capitalized interest.

# **2020 Guidance Assumptions**

|  | 2Q – 4Q 2020 Assumptions                                  | FY 2020 Assumptions                   | Sensitivities and Comments  |
|--|---|---------------------------------------|---|
| Average Al Price   | Al prices = \$<br><i>LME Cash</i> = \$<br><i>MWP</i> = \$ | \$1,790/MT                            | <ul> <li>+\$100/MT increase = +~\$115M annual Revenue impact and ~(\$5M) annual Operating Income impact</li> <li>+\$100/MT increase = ~(\$25M) annual LIFO non-cash impact</li> </ul> |
| Сарех  | \$120M - \$160M   | \$150M - \$190M                       |   |
| Pension Cash<br>Contributions & OPEB<br>Payments         | \$255M - \$285M   | \$330M - \$370M                       | Separation does not trigger incremental pension cash contributions  |
| Pension / OPEB-related<br>Expense                        | ~\$75M Total<br>(~\$55M Non-Service)                      | ~\$100M Total<br>(~\$75M Non-Service) |   |
| Post-Tax Unfunded<br>Pension / OPEB-related<br>Liability | ~\$1,060M Pen<br>~\$450M OP                               | •                                     | <ul> <li>As of 12/31/2019</li> <li>Applied U.S. federal corporate tax rate of 21% to figures</li> </ul>   |
| Environmental Spend                                      | \$55M - \$65M   | \$75M - \$85M                         |   |
| Tax Rate   | Operational tax %:<br>Cash tax %:                         |                                       | Excludes the impact of potential transactions   |
| Depreciation & Amortization                              | \$175M - \$205M   | \$235M - \$275M                       |   |
| Diluted Share Count                                      | ~110  | DM                                    |   |



# **Capital Allocation and 2020 Guidance**

Maintain strong balance sheet

Capex <3% of revenue

Targeting dividend payment of up to \$50M-\$100M per year

Manage and reduce legacy liabilities

|                   | 2020 Guidance   |                                    |  |  |  |  |
|-------------------|---|------------------------------------|--|--|--|--|
|                   | Revenue   | EPS ex. Special Items <sup>1</sup> | Adj. Free Cash Flow  |  |  |  |
| 2Q – 4Q<br>2020   | \$5.2B – \$5.4B                                       | \$2.17 – \$2.49                    | \$325M – \$375M  |  |  |  |
| Full Year<br>2020 | \$6.9B - \$7.1B<br>Organic Revenue Growth:<br>0% - 2% | \$2.72 – \$3.12                    | \$125M – \$175M<br>FY20 Adj. FCF conversion<br>~45% <sup>2</sup> |  |  |  |



<sup>1)</sup> Assumes ~110M diluted shares.

<sup>29</sup> 

### Arconic Corp. Management Team



**Tim Myers**, Chief Executive Officer – Designate

- More than 32 years of industry experience with nearly 30 years at Arconic Inc. and its predecessors
- From 2017 and until separation, Group President of Global Rolled Products
- From 2016 June 2019, Group President of Transportation Products and Construction Solutions
- Joined the company in 1991



**Erick Asmussen**, Chief Financial Officer – Designate

- Most recently served as Chief Financial Officer of Momentive Performance Materials since 2015
- Previously served as Chief Financial Officer of Graftech from 2013 to 2015; joined Graftech in 1999 and has served in multiple roles, notably Vice President of Strategy, Planning and Corporate Development from 2005 to 2013
- Prior to Graftech, worked in various positions with Corning, AT&T and Arthur Anderson



**Diana Toman**, Chief Legal Officer – Designate

- Most recently served as Senior Vice President, General Counsel and Secretary for Compass Minerals from 2015 to 2019
- Previously served as Vice President of Strategy and General Counsel for APAC and Africa at General Cable; joined General Cable in 2006
- Prior to joining General Cable, worked in counsel and attorney roles at Waddell & Reed Financial and Levy Craig



Melissa Miller, Chief Human Resources Officer – Designate

- Previously served as Vice President of Human Resources (GRP and TCS) for Arconic Inc. since 2017
- Before Alcoa separation, served as Global Director of Human Resources from 2011 to 2016; joined Alcoa in 2005
- Prior to joining Alcoa, served in a Human Resources role for Marconi from 1999 to 2005



Mark Vrablec, Senior Vice President and Chief Commercial Officer – Designate

- Most recently served as Vice President Global Commercial Business Development of Global Rolled Products business segment
- Previously served as President of Arconic Inc.'s Aerospace, Transportation & Industrial Rolled Products business, since 2011 after serving in several leadership roles throughout the organization
- Joined the company as a metallurgist in 1982



# **Arconic Corp. Management Team (continued)**



Diana Perreiah, President – Designate, Building and Construction Systems

- Held this role at Arconic Inc. since 2015
- Joined Arconic Inc.'s Building & Construction Systems business in 2009 as Vice President of Business Operations for Kawneer North America
- Has served at Arconic Inc. for nearly 30 years



Kip Wyman, Senior Vice President – Designate, Manufacturing and Supply Chain Excellence

- Joined Arconic Inc. in June of 2018 as Vice President of Global Operations for Global Rolled Products
- Previously served as Vice President and General Manager for several Pratt & Whitney business segments
- Began his career at General Motors in 1985, receiving his BS in Manufacturing Systems from General Motors Institute



Nandu Srinivasan, President – Designate, Rolling

- Most recently served as Director of Manufacturing for Arconic Inc.'s Davenport, Danville, Hutchinson and San Antonio facilities since 2016
- Previously served as Director of Operational Excellence for Global Rolled Products at Alcoa; joined Alcoa in 2005
- Prior to joining Alcoa, worked as Operations Manager for Caterpillar from 1995 to 2002



Rob Woodall, President – Designate, Global Rolled Products Europe and Asia

- Most recently served as Director of Global Plant Operations for Global Rolled Products since January of 2018
- In 2012, Rob became Manufacturing Director for Arconic Davenport Works and Satellites after serving in several leadership roles in other plant locations
- Joined Arconic Inc. over 30 years ago as a mechanical engineer



Jack Hall, Vice President and General Manager – Designate, Extrusions

- Joined Arconic Inc. as Vice President and General Manager of Extrusions in 2019
- Previously served as Vice President and General Manager of Ride Performance for Tenneco from 2015 to 2019
- Served as Vice President Product Line Lead Acid Batteries for Johnson Controls from 2014 to 2015; joined Johnson Controls in 2004



### **Key Investment Highlights**



#### Leading global provider of aluminum rolled products and building solutions with unique scale (FY2019)

**Aerospace** 

**Automotive & Transportation** 

Industrial, Packaging & Other

**Building & Construction** 



Global market position



Market position in North America



Global market position<sup>1</sup>



Market position in North America<sup>2</sup>



#### Unique asset base and capabilities with investment cycle largely complete

World's largest thick plate stretcher



World's only supplier able to produce single-piece aluminum-lithium wing skins





#### Diversified business mix focused on value-added products and complex building solutions





✓ Building & construction products

✓ Extrusions



#### Market leading positions in attractive end markets poised for growth<sup>3</sup>

34%

18%

30%

18%

Ground Transportation

Aerospace

Industrial, Packaging & Other

Building and Construction



#### Strong financial profile with a focus on productivity and disciplined capital allocation

~\$2.72 - \$3.12

Up to \$50M-\$100M

<3%

2020 EPS guidance

Target annual dividend payout

Target capex % of revenue

- 1) Based on global brazing, North American Industrial and European packaging markets.
- Across Kawneer and Reynobond product lines.
- The financial information presented is of Arconic Inc.'s GRP segment as a reportable segment of Arconic Inc. and was prepared on a different basis than, and may not be directly comparable to, the financial information of Arconic Corp. as it is depicted elsewhere in this presentation. You should not place undue reliance on this financial information of Arconic Inc. See "Arconic Inc.'s Global Rolled Products Segment Information" under "Important Information" on slide 3 for additional information.



# **Questions & Answers**

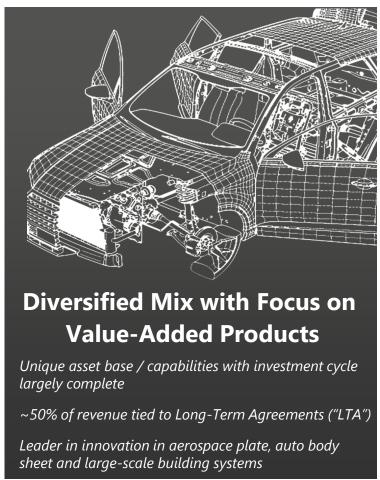


### **Unique Scale**

One of the largest public midstream aluminum producers across key financial metrics

Automotive & Aerospace exposure 1.5x that of the nearest competitors

*Producer of widest, thickest, and longest plate products* 





Unique opportunity within the midstream aluminum / specialty metals and materials markets



# **Appendix**





### **Rolled Products**

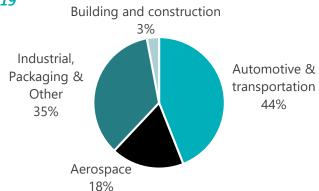
77% of 2019 revenue

#### **Overview and Products**

- Supplies aluminum sheet and plate to costumers across ground transportation, aerospace, industrial and packaging markets
- Leading position in the growing North American automotive aluminum sheet market, and are a leading supplier of aluminum sheet and plate to the aerospace market
- Only supplier able to produce single-piece aluminum-lithium wing skins and a holder of vast number of patents and innovations
- Newly launched high formable 6000 product to accelerate steel to aluminum product transitions and capture new business from competitors

#### Sales Breakdown

LTM 09/30/2019



#### **Representative Customers, Platforms and Competitors**

#### **Select Customers**

#### **Select Competitors**

















#### **Select Platforms**





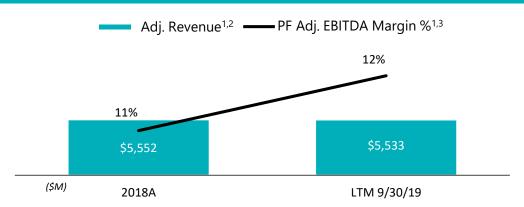






B737

### Historical Revenue and EBITDA Margin Profile





- ) Includes intersegment sales. Adjusted for divestitures.
- 2) Segment Adj. Revenue is a non-GAAP measure. See page 45 for definition and reconciliation to the nearest GAAP measure.
- 3) Segment PF Adj. EBITDA and Segment PF Adj. EBITDA margin are non-GAAP measures. See page 46 for definitions and reconciliation to the nearest GAAP measure.

### **Aluminum Extrusions**

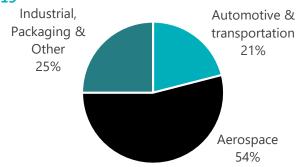
#### **7% of 2019 revenue**

#### **Overview and Products**

- Arconic Aluminum Extrusions (AEX) produces a variety of metallic profiles for multiple applications in aerospace and automotive
- AEX is focused on hard alloy extrusions
- Products include:
  - Structural components for commercial airplanes such as wing stringers, fuselage stringers and seat tracks
  - Automotive components such as drive shafts
  - · Industrial components such as rod and bar
- Significant application overlap between extrusions and rolled products
- Advanced alloy and process development
- Residual stress and process modeling

#### Sales Breakdown

#### LTM 09/30/2019



#### **Representative Customers, Platforms and Competitors**

#### **Select Customers**

#### **Select Competitors**









#### **Select Platforms**



A320



### **Historical Revenue and EBITDA Margin Profile**

Adj. Revenue<sup>1,2</sup> —— PF Adj. EBITDA Margin %<sup>1,3</sup>





- Includes intersegment sales. Adjusted for divestitures.
- ) Segment Adj. Revenue is a non-GAAP measure. See page 45 for definition and reconciliation to the nearest GAAP measure.
- 3) Segment PF Adj. EBITDA and Segment PF Adj. EBITDA margin are non-GAAP measures. See page 46 for definitions and reconciliation to the nearest GAAP measure.

### **Building and Construction Systems**

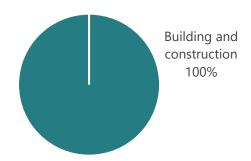
16% of 2019 revenue

#### **Overview and Products**

- BCS is a leader in products and solutions for a wide variety of primarily non-residential buildings in North America and Europe
  - Architectural Systems (Kawneer) produces architectural framing systems, such as curtain walls, doors and window framing,
  - Architectural Products (Reynobond and Reynolux) provides aluminum composite cladding and aluminum coil coated sheet for exterior and interior applications

#### Sales Breakdown

LTM 09/30/2019



#### **Representative Customers and Competitors**

### **Select Customers**







DYNAMIC

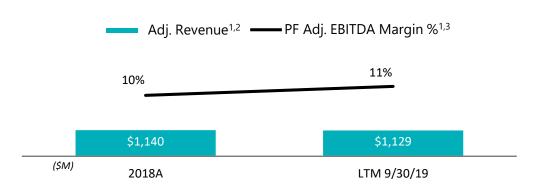
### **Select Competitors**







### **Historical Revenue and EBITDA Margin Profile**





- Includes intersegment sales. Adjusted for divestitures.
- Segment Adj. Revenue is a non-GAAP measure. See page 45 for definition and reconciliation to the nearest GAAP measure.
- Segment PF Adj. EBITDA and Segment PF Adj. EBITDA margin are non-GAAP measures. See page 46 for definitions and reconciliation to the nearest GAAP measure.

# **Contingent Liabilities Overview**

- Grenfell: Associated with Arconic Inc.'s indirect French subsidiary (AAP SAS) within the Building and Construction Systems business ("BCS"); BCS will be part of Arconic Corp. postseparation
  - Liabilities associated with businesses responsibility of Arconic Corp. as part of the separation
  - Howmet Aerospace maintains insurance coverage that extends to Arconic Corp.
- Environmental: Grasse River and other environmental liabilities travel with Arconic Corp.
  - Grasse River remediation already underway and progressing according to plan
  - Financial profile able to withstand expected cash requirements
- Pension and OPEB
  - Accrued pension and other post-retirement benefits (OPEB) of \$1.7B as of 9/30/2019<sup>1</sup>



### **Arconic Inc.'s Global Rolled Products Segment reconciliation**

| (\$ in millions)                            | 1Q18    | 2Q18    | 3Q18    | 4Q18    | 2018    | 1Q19    | 2Q19    | 3Q19    | 4Q19    | 2019    |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Arconic Inc. Global Rolled Products Segment |         |         |         |         |         |         |         |         |         |         |
| Third-party sales                           | \$1,754 | \$1,875 | \$1,839 | \$1,755 | \$7,223 | \$1,784 | \$1,868 | \$1,763 | \$1,667 | \$7,082 |
| Intersegment sales                          | \$57    | \$60    | \$44    | \$44    | \$205   | \$52    | \$49    | \$41    | \$41    | \$183   |
| Segment operating profit <sup>(1)</sup>     | \$140   | \$141   | \$107   | \$93    | \$481   | \$135   | \$179   | \$161   | \$150   | \$625   |
| Segment operating profit margin             | 8.0%    | 7.5%    | 5.8%    | 5.3%    | 6.7%    | 7.6%    | 9.6%    | 9.1%    | 9.0%    | 8.8%    |
| Provision for depreciation and amortization | \$61    | \$63    | \$61    | \$68    | \$253   | \$59    | \$59    | \$57    | \$58    | \$233   |
| Capital expenditures                        | \$43    | \$68    | \$77    | \$120   | \$308   | \$39    | \$37    | \$35    | \$78    | \$189   |

#### **Arconic Inc.'s Global Rolled Products Segment Information**

Our audited combined financial statements as of and for the year ended December 31, 2019 are not yet complete and are not available as of the date of this presentation. On January 27, 2020, Arconic Inc. reported unaudited financial results for the year ended December 31, 2019 for its Global Rolled Products ("GRP") segment. Our historical combined financial information was prepared from Arconic Inc.'s historical accounting records, including the underlying financial data derived from the operations that comprise Arconic Inc.'s GRP segment. Certain financial information of Arconic Inc.'s GRP segment included in this presentation is the information of Arconic Inc.'s GRP segment as a reportable segment of Arconic Inc. This financial information was prepared on a different basis than, and may not be directly comparable to, the financial information of Arconic Corp. as it is depicted elsewhere in this presentation. Our final audited combined financial statements as of and for the year ended December 31, 2019 may differ from Arconic Inc.'s GRP segment's unaudited financial results included in this presentation, and the unaudited financial results for Arconic Inc.'s GRP segment for the year ended December 31, 2019 are not necessarily indicative of our future results for any subsequent periods. You should not place undue reliance on these unaudited financial results. Arconic Inc.'s unaudited financial results included in this presentation should be read in conjunction with the Form 10 registration statement ("Form 10") of Arconic Rolled Products Corporation (to be renamed "Arconic Corporation" upon the separation), which was declared effective by the U.S. Securities and Exchange Commission on February 13, 2020.

Segment performance under Arconic Inc.'s management reporting system is evaluated based on a number of factors; however, the primary measure of performance is Segment operating profit. Arconic Inc.'s definition of Segment operating profit is Operating income excluding Special items. Special items include Restructuring and other charges. Segment operating profit includes the impact of LIFO inventory accounting, metal price lag, intersegment profit eliminations, and derivative activities.

1) For 2018, Segment operating profit for Arconic Inc.'s Global Rolled Product segment included the impact of a \$23 charge related to a physical inventory adjustment at one plant.



# Reconciliation of Arconic Inc. Global Rolled Products Segment Organic Revenue

| (\$ in millions)  | Year ended<br>December 31, |         |  |
|---|----------------------------|---------|--|
|   | 2018                       | 2019    |  |
| Arconic Inc. Global Rolled Products Segment                   |                            |         |  |
| Third-Party Sales   | \$7,223                    | \$7,082 |  |
| Less:   |                            |         |  |
| Sales – Tennessee packaging                                   | 144                        | _       |  |
| Aluminum price impact   | n/a                        | (351)   |  |
| Foreign currency impact                                       | n/a                        | (77)    |  |
| Arconic Inc.'s Global Rolled Products Segment Organic revenue | \$7,079                    | \$7,510 |  |

#### **Arconic Inc.'s Global Rolled Products Segment Information**

Our audited combined financial statements as of and for the year ended December 31, 2019 are not yet complete and are not available as of the date of this presentation. On January 27, 2020, Arconic Inc. reported unaudited financial results for the year ended December 31, 2019 for its Global Rolled Products ("GRP") segment. Our historical combined financial information was prepared from Arconic Inc.'s historical accounting records, including the underlying financial data derived from the operations that comprise Arconic Inc.'s GRP segment. Certain financial information of Arconic Inc.'s GRP segment included in this presentation is the information of Arconic Inc.'s GRP segment as a reportable segment of Arconic Inc. This financial information was prepared on a different basis than, and may not be directly comparable to, the financial information of Arconic Corp. as it is depicted elsewhere in this presentation. Our final audited combined financial statements as of and for the year ended December 31, 2019 may differ from Arconic Inc.'s GRP segment for the year ended December 31, 2019 are not necessarily indicative of our future results for any subsequent periods. You should not place undue reliance on these unaudited financial results. Arconic Inc.'s unaudited financial results included in this presentation should be read in conjunction with the Form 10 registration statement ("Form 10") of Arconic Rolled Products Corporation (to be renamed "Arconic Corporation" upon the separation), which was declared effective by the U.S. Securities and Exchange Commission on February 13, 2020.

Arconic Inc.'s Global Rolled Products Segment Organic revenue is a non-GAAP financial measure. Management believes this measure is meaningful to investors as it presents revenue on a comparable basis for all periods presented due to the impact of the ramp-down of Arconic Inc.'s North American packaging business at its Tennessee operations (completed in December 2018), and the impact of changes in aluminum prices and foreign currency fluctuations relative to the prior year periods.



### Arconic Corp. Adj. Revenue Reconciliation

| Adj. Revenue                           | LTM                   | For the nine months   | ended                 | For the year ended   |  |
|--|-----------------------|-----------------------|-----------------------|----------------------|--|
| (\$ in millions)                       | September 30,<br>2019 | September 30,<br>2019 | September 30,<br>2018 | December 31,<br>2018 |  |
| Revenue                                | \$7,378               | \$5,569               | \$5,633               | \$7,442              |  |
| Divestitures                           | (210)                 | (154)                 | (201)                 | (257)                |  |
| Revenue - as adjusted ("Adj. Revenue") | \$7,168               | \$5,415               | \$5,432               | \$7,185              |  |

Adjusted revenue is a non-GAAP financial measure. Arconic Corp. management believes this non-GAAP financial measure is meaningful and useful to investors because this measure presents revenue on a comparable basis for all periods presented due to the impact of divestitures. Adjustments for divestitures remove the impact related to previously divested businesses and planned divestitures. Specifically, divestitures pertain to the Fusina (Italy) rolling mill (divested in March 2017), the Latin America extrusions business (divested in April 2018), the Itapissuma (Brazil) rolling mill (reached agreement to sell in August 2019), and the hard alloy extrusions plant in South Korea (reached agreement to sell in October 2019). The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. Accordingly, Arconic Corp. encourages consideration of non-GAAP measures as a supplement to the respective GAAP measures. The non-GAAP measures presented may not be comparable to similarly titled measures of other companies.

Note: This presentation includes certain financial data for the last twelve months ended September 30, 2019. Such data has been calculated by adding (a) operating results for the fiscal year ended December 31, 2018, less operating results for the nine months ended September 30, 2018 and (b) operating results for the nine months ended September 30, 2019. See Form 10 dated 2/7/2020, p.63.



### Arconic Corp. Adj. EBITDA Reconciliation

| Adj. EBITDA  | LTM                   | For the               | nine months ended     | For the year ended   |  |
|--|-----------------------|-----------------------|-----------------------|----------------------|--|
| (\$ in millions)   | September 30,<br>2019 | September 30,<br>2019 | September 30,<br>2018 | December 31,<br>2018 |  |
| Net income attributable to Arconic Rolled Products Corporation | \$138                 | \$39                  | \$71                  | \$170                |  |
| Net income attributable to noncontrolling interests            | _                     | _                     | _                     | _                    |  |
| Provision for income taxes                                     | 93                    | 55                    | 33                    | 71                   |  |
| Other (income) expenses, net                                   | (9)                   | (4)                   | 9                     | 4                    |  |
| Interest expense   | 116                   | 86                    | 99                    | 129                  |  |
| Restructuring and other charges                                | _                     | 104                   | _                     | (104)                |  |
| Provision for depreciation and amortization                    | 264                   | 190                   | 198                   | 272                  |  |
| Adjusted EBITDA  | \$602                 | \$470                 | \$410                 | \$542                |  |
| Adjustments:   |                       |                       |                       |                      |  |
| Other special items  | 69                    | 63                    | 7                     | 13                   |  |
| Divestitures   | (6)                   | (6)                   | (8)                   | (8)                  |  |
| Pension/OPEB   | 90                    | 68                    | 63                    | 85                   |  |
| Further Adjusted EBITDA  | \$755                 | \$595                 | \$472                 | \$632                |  |

Adjusted EBITDA and Adjusted EBIT are non-GAAP financial measures. Arconic Corp. management believes these non-GAAP financial measures are meaningful and useful to investors because these measure provide additional information with respect to Arconic Corp.'s historical operating performance and Arconic Corp.'s ability to meet its current and future financial obligations. Special items include restructuring and other charges, discrete income tax items, and other items as deemed appropriate by management. There can be no assurances that additional special items will not occur in future periods. Adjustments for divestitures remove the impact related to previously divested businesses and planned divestitures. Specifically, divestitures pertain to the Fusina (Italy) rolling mill (divested in March 2017), the Latin America extrusions business (divested in April 2018), the Itapissuma (Brazil) rolling mill (reached agreement to sell in August 2019), and the hard alloy extrusions plant in South Korea (reached agreement to sell in October 2019). Adjustments for pension/OPEB reflect the pro forma impact related to benefit expenses associated with certain U.S. defined benefit pension and other postretirement plan obligations expected to be transferred to Arconic Corp. in connection with the separation. Accordingly, certain of the expenses related to these plans previously recognized by Arconic Corp. in its historical combined financial statements would have been recorded in nonoperating income instead of operating income (see note (a) in "Unaudited Pro Forma Condensed Combined Financial Information — Notes to Unaudited Pro Forma Condensed Combined Financial Statements") on page 70 of the Form 10 dated 2/7/2020.

The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. Accordingly, Arconic Corp. encourages consideration of non-GAAP measures as a supplement to the respective GAAP measures. The non-GAAP measures presented may not be comparable to similarly titled measures of other companies. Arconic Corp.'s definition of Adjusted EBITDA (Earnings before interest, taxes, depreciation, and amortization) is net margin plus an add-back for depreciation and amortization. Net margin is equivalent to Sales minus the following items: Cost of goods sold; Selling, general administrative, and other expenses; Research and development expenses; and Provision for depreciation and amortization. Arconic Corp.'s definition of Adjusted EBIT (Earnings before interest and taxes) is equivalent to Net margin.

See Form 10 dated 2/7/2020, p.63.

Note: This presentation includes certain financial data for the last twelve months ended September 30, 2019. Such data has been calculated by adding (a) operating results for the fiscal year ended December 31, 2018, less operating results for the nine months ended September 30, 2018 and (b) operating results for the nine months ended September 30, 2019.

Note: Adj. EBITDA margins calculated as (a) Further Adj. EBITDA divided by (b) Adj. Revenue.



# Arconic Corp. Adj. EBIT Reconciliation

| Adj. EBIT   | LTM                   | LTM For the nine months ended |                       |                      |
|---|-----------------------|-------------------------------|-----------------------|----------------------|
| (\$ in millions)  | September 30,<br>2019 | September 30,<br>2019         | September 30,<br>2018 | December 31,<br>2018 |
| Net income attributable to<br>Arconic Rolled Products Corporation | \$138                 | \$39                          | \$71                  | \$170                |
| Net income attributable to noncontrolling interests               | _                     | _                             | _                     | _                    |
| Provision for income taxes  | 93                    | 55                            | 33                    | 71                   |
| Other (income) expenses, net                                      | (9)                   | (4)                           | 9                     | 4                    |
| Interest expense  | 116                   | 86                            | 99                    | 129                  |
| Restructuring and other charges                                   | _                     | 104                           | _                     | (104)                |
| Adjusted EBIT   | \$338                 | \$280                         | \$212                 | \$270                |
| Adjustments:  |                       |                               |                       |                      |
| Other special items   | 69                    | 63                            | 7                     | 13                   |
| Divestitures  | (4)                   | (4)                           | (5)                   | (5)                  |
| Pension/OPEB  | 90                    | 68                            | 63                    | 85                   |
| Further Adjusted EBIT   | \$493                 | \$407                         | \$277                 | \$363                |

Adjusted EBITDA and Adjusted EBIT are non-GAAP financial measures. Arconic Corp. management believes these non-GAAP financial measures are meaningful and useful to investors because these measure provide additional information with respect to Arconic Corp.'s historical operating performance and Arconic Corp.'s ability to meet its current and future financial obligations. Special items include restructuring and other charges, discrete income tax items, and other items as deemed appropriate by management. There can be no assurances that additional special items will not occur in future periods. Adjustments for divestitures remove the impact related to previously divested businesses and planned divestitures. Specifically, divestitures pertain to the Fusina (Italy) rolling mill (divested in March 2017), the Latin America extrusions business (divested in April 2018), the Itapissuma (Brazil) rolling mill (reached agreement to sell in August 2019), and the hard alloy extrusions plant in South Korea (reached agreement to sell in October 2019). Adjustments for pension/OPEB reflect the pro forma impact related to benefit expenses associated with certain U.S. defined benefit pension and other postretirement plan obligations expected to be transferred to Arconic Corp. in connection with the separation. Accordingly, certain of the expenses related to these plans previously recognized by Arconic Corp. in its historical combined financial statements would have been recorded in nonoperating income instead of operating income (see note (a) in "Unaudited Pro Forma Condensed Combined Financial Information — Notes to Unaudited Pro Forma Condensed Combined Financial Statements") on page 70 of the Form 10 dated 2/7/2020.

The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. Accordingly, Arconic Corp. encourages consideration of non-GAAP measures as a supplement to the respective GAAP measures. The non-GAAP measures presented may not be comparable to similarly titled measures of other companies. Arconic Corp.'s definition of Adjusted EBITDA (Earnings before interest, taxes, depreciation, and amortization) is net margin plus an add-back for depreciation and amortization. Net margin is equivalent to Sales minus the following items: Cost of goods sold; Selling, general administrative, and other expenses; Research and development expenses; and Provision for depreciation and amortization. Arconic Corp.'s definition of Adjusted EBIT (Earnings before interest and taxes) is equivalent to Net margin.

See Form 10 dated 2/7/2020, p.64.

Note: This presentation includes certain financial data for the last twelve months ended September 30, 2019. Such data has been calculated by adding (a) operating results for the fiscal year ended December 31, 2018, less operating results for the nine months ended September 30, 2018 and (b) operating results for the nine months ended September 30, 2019.



# Arconic Corp. Capital Expenditures - as Adjusted Reconciliation

| Capital Expenditures<br>(\$ in millions) | LTM September 30, 2019 | For the nine m<br>September 30,<br>2019 | September 30, 2018 | For the year ended December 31, 2018 |
|--|------------------------|---|--------------------|--------------------------------------|
| Capital Expenditures                     | \$242                  | \$120                                   | \$195              | \$317                                |
| Divestitures                             | (4)                    | (2)                                     | (2)                | (4)                                  |
| Capital Expenditures - as adjusted       | \$238                  | \$118                                   | \$193              | \$313                                |

Adjusted capital expenditures is a non-GAAP financial measure. Arconic Corp. management believes this non-GAAP financial measure is meaningful and useful to investors because this measure presents capital expenditures on a comparable basis for all periods presented due to the impact of divestitures. Adjustments for divestitures remove the impact related to previously divested businesses and planned divestitures. Specifically, divestitures pertain to the Fusina (Italy) rolling mill (divested in March 2017), the Latin America extrusions business (divested in April 2018), the Itapissuma (Brazil) rolling mill (reached agreement to sell in August 2019), and the hard alloy extrusions plant in South Korea (reached agreement to sell in October 2019). The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. Accordingly, Arconic Corp. encourages consideration of non-GAAP measures as a supplement to the respective GAAP measures. The non-GAAP measures presented may not be comparable to similarly titled measures of other companies.

See Form 10 dated 2/7/2020, p.64.

Note: This presentation includes certain financial data for the last twelve months ended September 30, 2019. Such data has been calculated by adding (a) operating results for the fiscal year ended December 31, 2018, less operating results for the nine months ended September 30, 2018 and (b) operating results for the nine months ended September 30, 2019.



# Segment Adj. Revenue Reconciliation

| Global Rolled Products Adj. Revenue    | LTM           | LTM For the nine months ended |               | For the year ended |
|--|---------------|-------------------------------|---------------|--------------------|
| (\$ in millions)                       | September 30, | September 30,                 | September 30, | December 31,       |
|  | 2019          | 2019                          | 2018          | 2018               |
| Revenue                                | \$5,692       | \$4,294                       | \$4,333       | \$5,731            |
| Divestitures                           | (159)         | (115)                         | (135)         | (179)              |
| Revenue - as adjusted ("Adj. Revenue") | \$5,533       | \$4,179                       | \$4,198       | \$5,552            |

| Aluminum Extrusions Adj. Revenue       | LTM For the nine months ended |               | For the year ended |              |
|--|-------------------------------|---------------|--------------------|--------------|
| (\$ in millions)                       | September 30,                 | September 30, | September 30,      | December 31, |
|  | 2019                          | 2019          | 2018               | 2018         |
| Revenue                                | \$557                         | \$420         | \$409              | \$546        |
| Divestitures                           | (51)                          | (39)          | (41)               | (53)         |
| Revenue - as adjusted ("Adj. Revenue") | \$506                         | \$381         | \$368              | \$493        |

| Building & Construction Systems Adj. Revenue | LTM For the nine months ended |               |               | For the year ended |  |
|--|-------------------------------|---------------|---------------|--------------------|--|
| (\$ in millions)                             | September 30,                 | September 30, | September 30, | December 31,       |  |
|  | 2019                          | 2019          | 2018          | 2018               |  |
| Revenue                                      | \$1,129                       | \$855         | \$866         | \$1,140            |  |
| Divestitures                                 | _                             | _             | _             | _                  |  |
| Revenue - as adjusted ("Adj. Revenue")       | \$1,129                       | \$855         | \$866         | \$1,140            |  |

Adjusted revenue is a non-GAAP financial measure. Arconic Corp. management believes this non-GAAP financial measure is meaningful and useful to investors because this measure provides additional information with respect to Arconic Corp.'s historical operating performance and Arconic Corp.'s ability to meet its current and future financial obligations. Adjustments for divestitures remove the impact related to previously divested businesses and planned divestitures. Specifically, divestitures pertain to the Fusina (Italy) rolling mill (divested in March 2017), the Latin America extrusions business (divested in April 2018), the Itapissuma (Brazil) rolling mill (reached agreement to sell in August 2019), and the hard alloy extrusions plant in South Korea (reached agreement to sell in October 2019). The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. Accordingly, Arconic Corp. encourages consideration of non-GAAP measures as a supplement to the respective GAAP measures. The non-GAAP measures presented may not be comparable to similarly titled measures of other companies.

Note: This presentation includes certain financial data for the last twelve months ended September 30, 2019. Such data has been calculated by adding (a) operating results for the fiscal year ended December 31, 2018, less operating results for the nine months ended September 30, 2018 and (b) operating results for the nine months ended September 30, 2019.

See Form 10 dated 2/7/2020, p.62.



# Segment Adj. EBITDA Reconciliation

| Global Rolled Products Adj. EBITDA          | LTM           | For the nine months en | ded           | For the year ended |
|---|---------------|------------------------|---------------|--------------------|
| (\$ in millions)                            | September 30, | September 30,          | September 30, | December 31,       |
| _   | 2019          | 2019                   | 2018          | 2018               |
| Segment Operating Profit                    | \$406         | \$346                  | \$268         | \$328              |
| Provision for depreciation and amortization | 197           | 139                    | 154           | 212                |
| Adjusted EBITDA                             | \$603         | \$485                  | \$422         | \$540              |
| Adjustments:                                |               |                        |               |                    |
| Divestitures                                | 2             | -                      | (3)           | (1)                |
| Pension / OPEB                              | 46            | 35                     | 34            | 45                 |
| Further Adjusted EBITDA                     | \$651         | \$520                  | \$453         | \$584              |
| Aluminum Extrusions Adj. EBITDA             | LTM           | For the nine months en | ded           | For the year ended |
| (\$ in millions)                            | September 30, | September 30,          | September 30, | December 31,       |
| _   | 2019          | 2019                   | 2018          | 2018               |
| Segment Operating Profit                    | (\$30)        | (\$29)                 | \$2           | \$1                |
| Provision for depreciation and amortization | 28            | 22                     | 17            | 23                 |
| Adjusted EBITDA                             | (\$2)         | (\$7)                  | \$19          | \$24               |
| Adjustments:                                |               |                        |               |                    |
| Divestitures                                | (11)          | (8)                    | (7)           | (10)               |
| Pension / OPEB                              | 13            | 9                      | 8             | 12                 |
| Further Adjusted EBITDA                     | \$-           | (\$6)                  | \$20          | \$26               |
| Building & Construction Systems Adj. EBITDA | LTM           | For the nine months en | ded           | For the year ended |
| (\$ in millions)                            | September 30, | September 30,          | September 30, | December 31,       |
| <u> </u>                                    | 2019          | 2019                   | 2018          | 2018               |
| Segment Operating Profit                    | \$106         | \$89                   | \$74          | \$91               |
| Provision for depreciation and amortization | 18            | 14                     | 14            | 18                 |
| Adjusted EBITDA                             | \$124         | \$103                  | \$88          | \$109              |
| Adjustments:                                |               |                        |               |                    |
| Pension / OPEB                              | 2             | 2                      | 2             | 2                  |
| Further Adjusted EBITDA                     | \$126         | \$105                  | \$90          | \$111              |

Adjusted EBITDA and Adjusted EBIT are non-GAAP financial measures. Arconic Corp. management believes these non-GAAP financial measures are meaningful and useful to investors because these measure provide additional information with respect to Arconic Corp. s historical operating performance and Arconic Corp.'s ability to meet its current and future financial obligations. Special items include restructuring and other charges, discrete income tax items, and other items as deemed appropriate by management. There can be no assurances that additional special items will not occur in future periods. Adjustments for divestitures remove the impact related to previously divested businesses and planned divestitures. Specifically, divestitures pertain to the Fusina (Italy) rolling mill (divested in March 2017), the Latin America extrusions business (divested in April 2018), the Itapissuma (Brazil) rolling mill (reached agreement to sell in August 2019), and the hard alloy extrusions plant in South Korea (reached agreement to sell in October 2019). Adjustments for pension/OPEB reflect the pro forma impact related to benefit expenses associated with certain U.S. defined benefit pension and other postretirement plan obligations expected to be transferred to Arconic Corp. in connection with the separation. Accordingly, certain of the expenses related to these plans previously recognized by Arconic Corp. in its historical combined financial statements would have been recorded in nonoperating income instead of operating income (see note (a) in "Unaudited Pro Forma Condensed Combined Financial Information — Notes to Unaudited Pro Forma Condensed Combined Financial Statements") on page 70 of the Form 10 dated 2/7/2020.

The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. Accordingly, Arconic Corp. encourages consideration of non-GAAP measures as a supplement to the respective GAAP measures. The non-GAAP measures presented may not be comparable to similarly titled measures of other companies. Arconic Corp.'s definition of Adjusted EBITDA (Earnings before interest, taxes, depreciation, and amortization) is net margin plus an add-back for depreciation and amortization. Net margin is equivalent to Sales minus the following items: Cost of goods sold; Selling, general administrative, and other expenses; Research and development expenses; and Provision for depreciation and amortization. Arconic Corp.'s definition of Adjusted EBIT (Earnings before interest and taxes) is equivalent to Net margin.

See Form 10 dated 2/7/2020, p.64-65.



Note: This presentation includes certain financial data for the last twelve months ended September 30, 2019. Such data has been calculated by adding (a) operating results for the fiscal year ended December 31, 2018, less operating results for the nine months 46 ended September 30, 2018 and (b) operating results for the nine months ended September 30, 2019.

